



# **BANKRUTCY PREDICTION MODELS**

- ❑ **William H. Beaver`s model**
- ❑ **Altman`s Z score Model**
- ❑ **Wilcox Model**
- ❑ **Blum Marc`s Model**
- ❑ **L.C. Gupta Model**

# William H. Beaver's Model

“ **Failure** as the inability of a firm to pay it's Financial obligations as they mature. “

## ❑ Failed Firms

Bankruptcies, bond defaults, overdrawn bank accounts, and firms that omitted payment of preferred stock dividends

- ❖ The seventy-nine failed firms were identified from Moody's Industrial Manual during the time period of 1954 to 1964.
- ❖ The majority of the seventy-nine failed firms operated in the manufacturing type of business.
- ❖ Their asset size range from \$0.6 million to \$45 million with a mean of approximately \$6 million.

**TABLE 1**  
*List of Ratios Tested<sup>a</sup>*

|  |   |
|--|---|
| <p><b>GROUP I (CASH-FLOW RATIOS)</b></p> <ol style="list-style-type: none"> <li>1. Cash flow to sales</li> <li>2. Cash flow to total assets</li> <li>3. Cash flow to net worth</li> <li>4. Cash flow to total debt</li> </ol> <p><b>GROUP II (NET-INCOME RATIOS)</b></p> <ol style="list-style-type: none"> <li>1. Net income to sales</li> <li>2. Net income to total assets</li> <li>3. Net income to net worth</li> <li>4. Net income to total debt</li> </ol> <p><b>GROUP III (DEBT TO TOTAL-ASSET RATIOS)</b></p> <ol style="list-style-type: none"> <li>1. Current liabilities to total assets</li> <li>2. Long-term liabilities to total assets</li> <li>3. Current plus long-term liabilities to total assets</li> <li>4. Current plus long-term plus preferred stock to total assets</li> </ol> <p><b>GROUP IV (LIQUID-ASSET TO TOTAL-ASSET RATIOS)</b></p> <ol style="list-style-type: none"> <li>1. Cash to total assets</li> <li>2. Quick assets to total assets</li> <li>3. Current assets to total assets</li> <li>4. Working capital to total assets</li> </ol> | <p><b>GROUP V (LIQUID-ASSET TO CURRENT DEBT RATIOS)</b></p> <ol style="list-style-type: none"> <li>1. Cash to current liabilities</li> <li>2. Quick assets to current liabilities</li> <li>3. Current ratio (current assets to current liabilities)</li> </ol> <p><b>GROUP VI (TURNOVER RATIOS)</b></p> <ol style="list-style-type: none"> <li>1. Cash to sales</li> <li>2. Accounts receivable to sales</li> <li>3. Inventory to sales</li> <li>4. Quick assets to sales</li> <li>5. Current assets to sales</li> <li>6. Working capital to sales</li> <li>7. Net worth to sales</li> <li>8. Total assets to sales</li> <li>9. Cash interval (cash to fund expenditures for operations)</li> <li>10. Defensive interval (defensive assets to fund expenditures for operations)</li> <li>11. No-credit interval (defensive assets minus current liabilities to fund expenditures for operations)</li> </ol> |
|--|---|

*Prediction of the Mean Values of Failed and Nonfailed Firms*

| Ratio                                   | Prediction <sup>a</sup> |
|---|-------------------------|
| Cash flow to total debt <sup>b</sup>    | Nonfailed > failed      |
| Net income to total assets              | Nonfailed > failed      |
| Total debt to total assets <sup>b</sup> | Failed > nonfailed      |
| Working capital to total assets         | Nonfailed > failed      |
| Current ratio                           | Nonfailed > failed      |

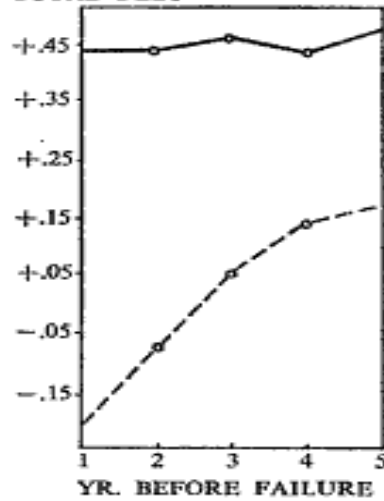
# Analysis of Financial Ratios

Profile Analysis

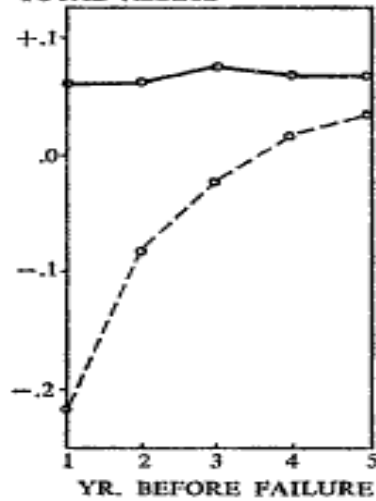
Dichotomous Classification Test

# Profile Analysis

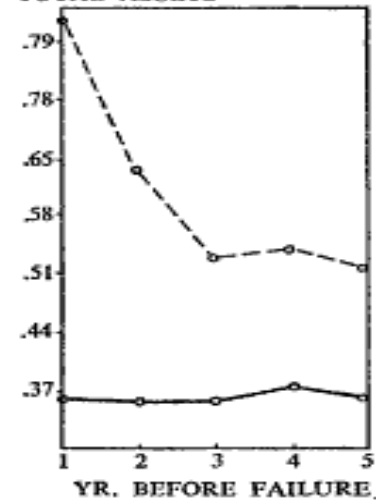
CASH FLOW  
TOTAL DEBT



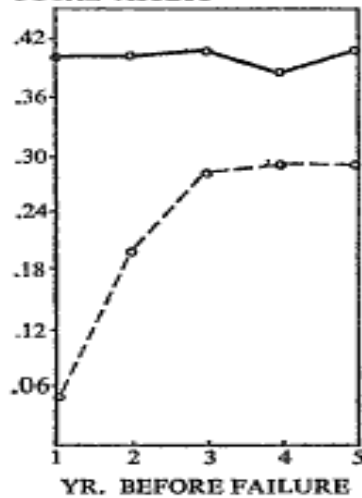
NET INCOME  
TOTAL ASSETS



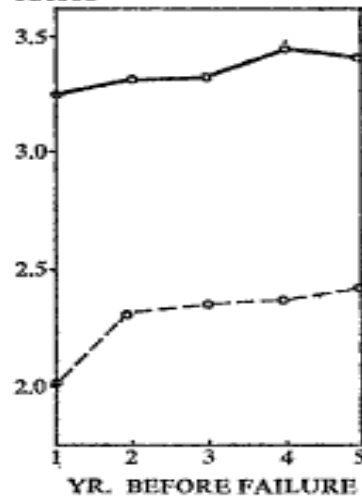
TOTAL DEBT  
TOTAL ASSETS



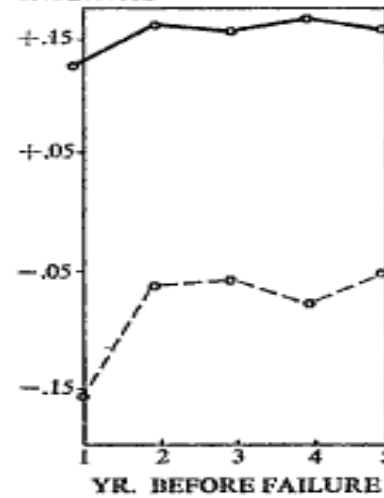
WORKING CAPITAL  
TOTAL ASSETS



CURRENT RATIO



NO CREDIT INTERVAL





# Dichotomous Classification Test

*Percentage of Firms Misclassified<sup>a</sup>: Dichotomous Classification Test*

| Ratio                  | Year before Failure |       |       |       |       |
|------------------------|---------------------|-------|-------|-------|-------|
|                        | 1                   | 2     | 3     | 4     | 5     |
| <u>Cash flow</u>       | .13                 | .21   | .23   | .24   | .22   |
| <u>Total debt</u>      | (.10)               | (.18) | (.21) | (.24) | (.22) |
| <u>Net income</u>      | .13                 | .20   | .23   | .29   | .28   |
| <u>Total assets</u>    | (.12)               | (.15) | (.22) | (.28) | (.25) |
| <u>Total debt</u>      | .19                 | .25   | .34   | .27   | .28   |
| <u>Total assets</u>    | (.19)               | (.24) | (.28) | (.24) | (.27) |
| <u>Working capital</u> | .24                 | .34   | .33   | .45   | .41   |
| <u>Total assets</u>    | (.20)               | (.30) | (.33) | (.35) | (.35) |
| Current ratio          | .20                 | .32   | .36   | .38   | .45   |
|                        | (.20)               | (.27) | (.31) | (.32) | (.31) |
| No-credit interval     | .23                 | .38   | .43   | .38   | .37   |
|                        | (.23)               | (.31) | (.30) | (.35) | (.30) |
| Total Assets           | .38                 | .42   | .45   | .49   | .47   |
|                        | (.38)               | (.42) | (.42) | (.41) | (.38) |

<sup>a</sup> The top row represents the results of the second test. The bottom row refers to the first test.

# Edward I. Altman`s Model

- ❖ Improvement over Beaver`s univariate study

# Z-Score

$$\begin{aligned} Z = & 3.3 \times \frac{\text{EBIT}}{\text{Total assets}} + 1.2 \times \frac{\text{Net working capital}}{\text{Total assets}} \\ & + 1.0 \times \frac{\text{Sales}}{\text{Total assets}} + 0.6 \times \frac{\text{Market value of equity}}{\text{Book value of debt}} \\ & + 1.4 \times \frac{\text{Accumulated retained earnings}}{\text{Total assets}} \end{aligned}$$

A score of Z less than 2.675 indicates that a firm has a 95 per cent chance of becoming bankrupt within one year. However, Altman's results show that in practice scores between 1.81 and 2.99 should be thought of as a grey area. In actual use, bankruptcy would be predicted if  $Z \leq 1.81$  and non-bankrupt if  $Z \geq 2.99$

$$Z = 6.56 \times \frac{\text{Net working capital}}{\text{Total assets}} + 3.26 \times \frac{\text{Accumulated retained earnings}}{\text{Total assets}} \\ + 1.05 \times \frac{\text{EBIT}}{\text{Total assets}} + 6.72 \times \frac{\text{Book value of equity}}{\text{Total liabilities}}$$

where  $Z < 1.23$  indicates a bankruptcy prediction,

$1.23 \geq Z \leq 2.90$  indicates a grey area,

And

$Z > 2.90$  indicates no bankruptcy.

# Financial statements of Sanofi-Aventis SA

| Consolidated statement of financial position |             |                      |                      |                      |
|--|-------------|----------------------|----------------------|----------------------|
| (€ million)                                  | Note        | 31 December<br>2007  | 31 December<br>2006  | 31 December<br>2005  |
| <b>ASSETS</b>                                |             |                      |                      |                      |
| Property, plant and equipment                | D.3         | 6,538                | 6,219                | 6,184                |
| Goodwill                                     | D.4         | 27,199               | 28,472               | 30,234               |
| Intangible assets                            | D.4         | 19,182               | 23,738               | 30,229               |
| Investments in associates                    | D.6         | 2,493                | 2,637                | 2,477                |
| Financial assets – non-current               | D.7 – D.20  | 1,037                | 1,045                | 1,318                |
| Deferred tax assets                          | D.14        | 2,912                | 3,492                | 3,382                |
| <b>Non-current assets</b>                    |             | <b>59,361</b>        | <b>65,603</b>        | <b>73,824</b>        |
| Assets held for sale                         | D.8         | –                    | –                    | 676                  |
| Inventories                                  | D.9         | 3,729                | 3,659                | 3,430                |
| Accounts receivable                          | D.10        | 4,904                | 5,032                | 5,021                |
| Other current assets                         | D.11        | 2,126                | 2,208                | 2,434                |
| Financial assets – current                   | D.12 – D.20 | 83                   | 108                  | 311                  |
| Cash and cash equivalents                    | D.13 – D.17 | 1,711                | 1,153                | 1,249                |
| <b>Current assets</b>                        |             | <b>12,553</b>        | <b>12,160</b>        | <b>13,121</b>        |
| <b>TOTAL ASSETS</b>                          |             | <b><u>71,914</u></b> | <b><u>77,763</u></b> | <b><u>86,945</u></b> |

| (€ million)   | Note   | 31 December<br>2007  | 31 December<br>2006  | 31 December<br>2005  |
|---|--------|----------------------|----------------------|----------------------|
| <b>LIABILITIES AND EQUITY</b>                         |        |                      |                      |                      |
| Equity attributable to equity holders of the company  | D.15.2 | 44,542               | 45,600               | 46,128               |
| Minority interests                                    | D.16   | 177                  | 220                  | 189                  |
| <b>Total equity</b>                                   |        | <b>44,719</b>        | <b>45,820</b>        | <b>46,317</b>        |
| Long-term debt  | D.17   | 3,734                | 4,499                | 4,750                |
| Provisions and other non-current liabilities          | D.18   | 6,857                | 7,920                | 8,250                |
| Deferred tax liabilities                              | D.14   | 6,935                | 9,246                | 12,208               |
| <b>Non-current liabilities</b>                        |        | <b>17,526</b>        | <b>21,665</b>        | <b>25,208</b>        |
| Liabilities related to assets held for sale           | D.8    | –                    | –                    | 259                  |
| Accounts payable                                      |        | 2,749                | 3,008                | 3,193                |
| Other current liabilities                             | D.19   | 4,713                | 4,825                | 5,543                |
| Short-term debt and current portion of long-term debt | D.17   | 2,207                | 2,445                | 6,425                |
| <b>Current liabilities</b>                            |        | <b>9,669</b>         | <b>10,278</b>        | <b>15,420</b>        |
| <b>TOTAL LIABILITIES AND EQUITY</b>                   |        | <b><u>71,914</u></b> | <b><u>77,763</u></b> | <b><u>86,945</u></b> |

# Consolidated income statement

| Consolidated income statement  |                                   |                                   |                                   |
|--|-----------------------------------|-----------------------------------|-----------------------------------|
| (€ million)  | Year ended<br>31 December<br>2007 | Year ended<br>31 December<br>2006 | Year ended<br>31 December<br>2005 |
| <b>Net sales</b>   | <b>28,052</b>                     | <b>28,373</b>                     | <b>27,311</b>                     |
| Other revenues   | 1,155                             | 1,116                             | 1,202                             |
| Cost of sales  | (7,571)                           | (7,587)                           | (7,566)                           |
| <b>Gross profit</b>  | <b>21,636</b>                     | <b>21,902</b>                     | <b>20,947</b>                     |
| Research and development expenses  | (4,537)                           | (4,430)                           | (4,044)                           |
| Selling and general expenses   | (7,554)                           | (8,020)                           | (8,250)                           |
| Other operating income   | 522                               | 391                               | 261                               |
| Other operating expenses   | (307)                             | (116)                             | (124)                             |
| Amortization of intangibles  | (3,654)                           | (3,998)                           | (4,037)                           |
| <b>Operating income before restructuring,<br/>impairment of property, plant and equipment<br/>and intangibles, gains and losses on<br/>disposals, and litigation</b> | <b>6,106</b>                      | <b>5,729</b>                      | <b>4,753</b>                      |
| Restructuring costs  | (137)                             | (274)                             | (927)                             |
| Impairment of property, plant and equipment<br>and intangibles   | (58)                              | (1,163)                           | (972)                             |
| Gains and losses on disposals, and litigation  | –                                 | 536                               | 79                                |
| <b>Operating income</b>  | <b>5,911</b>                      | <b>4,828</b>                      | <b>2,888</b>                      |
| Financial expenses   | (329)                             | (455)                             | (532)                             |
| Financial income   | 190                               | 375                               | 287                               |
| <b>Income before tax and associates</b>  | <b>5,772</b>                      | <b>4,748</b>                      | <b>2,643</b>                      |
| Income tax expense   | (687)                             | (800)                             | (477)                             |
| Share of profit/loss of associates   | 597                               | 451                               | 427                               |
| <b>Net income</b>  | <b><u>5,682</u></b>               | <b><u>4,399</u></b>               | <b><u>2,593</u></b>               |
| Net income attributable to minority interests  | 419                               | 393                               | 335                               |
| <b>Net income attributable to equity holders of<br/>the Company</b>  | <b><u>5,263</u></b>               | <b><u>4,006</u></b>               | <b><u>2,258</u></b>               |
| Average number of shares outstanding (million)   | 1,346.9                           | 1,346.8                           | 1,336.5                           |
| Average number of shares outstanding after<br>dilution (million)   | <u>1,353.9</u>                    | <u>1,358.8</u>                    | <u>1,346.5</u>                    |
| – Basic earnings per share (in euros)  | 3.91                              | 2.97                              | 1.69                              |
| – Diluted earnings per share (in euros)  | <u>3.89</u>                       | <u>2.95</u>                       | <u>1.68</u>                       |



# Calculation of Z- Score

$$\frac{\text{Net working capital}}{\text{Total assets}} = \frac{\text{Current assets} - \text{Current liabilities}}{\text{Total assets}}$$
$$= \frac{12,553 - 9,669}{71,994} = 0.040$$

$$\frac{\text{Accumulated retained earnings}}{\text{Total assets}} = \frac{47,275}{71,994} = 0.657$$

$$\frac{\text{EBIT}}{\text{Total assets}} = \frac{5,911}{71,994} = 0.082$$

$$\frac{\text{Book value of equity}}{\text{Total liabilities}} = \frac{44,719}{27,195} = 1.644$$

The next step is to calculate the revised Z-score:

$$Z = 6.56 \times 0.040 + 3.26 \times 0.657 + 1.05 \times 0.082 + 6.72 \times 1.644$$
$$= 11.05$$

Finally we determine that the Z-score is above 2.9, and we conclude that Sanofi-Aventis is a good credit risk.



THANK

YOU

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